

Field Sales & Services

Fleet Management Solutions

Drive Productivity and Sales with Real-Time Visibility

Field sales and service teams are under increasing pressure to find new customers while keeping the existing ones happy. Gaining a competitive edge without hiring additional staff can be challenging. Geotab's fleet management solutions provide the insight, visibility, and actionable alerts to increase productivity, reduce costs, and boost customer service.

The Geotab Advantage

- + Ensure timely service with efficient route planning.
- + Improve safety with in-vehicle driver coaching.
- + Lower costs related to insurance and accidents.
- + Increase fuel efficiency by reducing fuel-wasting driving practices, such as idling.
- + Eliminate costly downtime and lower maintenance costs.



Open Platform Fleet Management Solutions

Boost Productivity & Decrease Costs

- + Dispatch closest and most-skilled driver
- + Increase service calls per day
- + Optimise routes
- + Create customer zones and geofences
- + Accurate ETAs

Improve Driver Safety

- + Risk & safety reports
- + In-vehicle, proactive coaching with customised messaging
- + Accident notifications
- + Seat belt use detection
- + Safety alerts: driving in reverse, harsh braking and cornering and more

Manage Compliance

- + Privacy mode
- + Vehicle inspections for safety (Duty of Care)
- + Set rules and alerts to conform to company policy



Expandability

- + IOX technology & Add-Ons
- + SDK, API integration, & Add-Ins
- + Asset monitoring
- + Driver ID

Optimise Fleets & Cut Fuel Costs

- + Plan preventative maintenance
- + Improve fuel economy
- + Decrease idling
- + Reduce speeding
- + Monitor after-hours use
- + Engine diagnostics

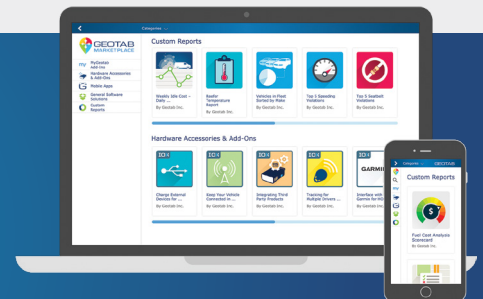


Geotab GO7 Telematics Device

- + Fast GPS acquisition time
- + Captures rich, second-by-second data
- + Accurate engine diagnostics
- + Self-calibrating accelerometer

Reliable, Scalable & Secured

- Scalable to all fleet sizes
- Multilingual
- Customisable dashboards
- Globalised solutions
- Fully-expandable integration: IOX-ALERT with alert button, Garmin, etc.
- Big Data for Business Intelligence
- Secured storage in European data centre



[Geotab.com/marketplace](https://www.geotab.com/marketplace)